

New York City COVID Resource Center:
 Funding Opportunity Checklist for Long-Term Care Providers

Multiple funding sources are available to Long-Term Care (LTC) providers, including home health, hospice, nursing home facilities, and LTC hospital providers to support their COVID-19 responses. This checklist, while not all encompassing, is designed to support these providers in navigating and managing current and future funding opportunities.

Obtaining, Managing and Tracking Federal Funding Opportunities , Flexibilities and Cashflow Opportunities

- Sign up for claims reimbursement** for COVID-19 testing and treatment of uninsured patients since February 4, 2020 (program will generally reimburse at Medicare rates beginning May 6, 2020; registration opens **April 27, 2020**)
- Monitor receipt of CARES Act Provider Relief Fund distributions** noting amounts received from the initial tranche of funding which supplied a general allocation proportional to 2018 net patient revenue; following receipt, **complete attestation form** and review funding terms and conditions
- Request FEMA Disaster Relief Funding to support emergency expenses**, such as medical supplies, retrofitting facilities, and supporting surge capacity
- Consider applying for funding available for small and medium-sized businesses**, including:
 - The **Paycheck Protection Program**, for loans that are forgivable when used for payroll costs and certain other purposes during the eight week period after the loans are made; loans can be for up to 2.5 times average monthly payroll costs, but loan amounts are capped at \$10 million; loans are generally available to businesses that meet the U.S. Small Business Administration’s small business [size standards](#) or have 500 employees or less
 - The **Economic Injury Disaster Loan Emergency Advance (EIDL) Program**, for up to \$10,000 in economic relief for businesses experiencing temporary difficulties (note: at the time of this checklist’s publication, the SBA was not accepting new applications due to available appropriations funding)
 - **SBA Express Bridge Loans** for up to \$25,000 for businesses with an existing relationship with an SBA Express Lender
 - The **Main Street Business Lending Program** which, once operational, will offer four year loans starting at \$1 million to for-profit small and medium-sized business that were in good financial standing before the crisis; principal and interest payments on the loan can be deferred for one year
- Assess Track and pursue additional federal grant programs**, including the **FCC COVID-19 Telehealth Program**, to support telehealth and information services infrastructure expenses, and the **CARES Act Grant to Support Older Adults and People with Disabilities in the Community During the COVID Emergency**, to support home health and community based agencies to meet the increased demand for services
- Consider other cashflow flexibility options** including [deferring employer share of FICA contributions](#), [Federal tax credits to cover emergency paid and family leave](#), and [Federal tax credits for employee retention](#)
- Monitor for HHS guidance on coding for COVID-19 related services** to realize 20% increase in Medicare DRG weights
- Provide guidance to front line staff and providers on billing (e.g., e-consults)** to fully leverage new federal flexibilities for [long-term care](#), [home health](#), [hospice](#), and [Medicare Advantage and Part D](#)
- Diligently track and document COVID-19 related incremental expenses and operating revenue**, including:

- New services (e.g., telehealth)
- Overtime, agency, and locum tenens staffing
- Closed services and reduced revenues for all sites and services
- Use of federal funds, including Provider Relief Funding
- Additional unexpected costs

Engaging the Public Sector on Potential Funding Opportunities

- **Monitor for State and local guidance on optimizing Medicaid funds**, including realizing benefits of temporary increase in payment rates for Residential Habilitation providers via [Appendix K](#)
- **Engage with the State and local associations** (e.g., [New York State Home Care Association](#), [LeadingAge New York](#), [NYS Association of Health Care Providers](#), and [Continuing Care Leadership Coalition](#)) to influence distribution of available and future funding
- **Sign up to receive updates** on new local, state, and federal financial assistance programs from the NYC Department of Small Businesses
- **Monitor NYC nonprofits website** for resources on business continuity, regulatory flexibility, and other COVID-19 related resources and opportunities

Engaging the Private Sector on Potential Funding Opportunities

- **Track private funding opportunities (i.e., grants and no-interest loans) to support COVID-19 relief** through philanthropies and corporations, including through:
 - [NYS Health Foundation: COVID-19 Resources for Nonprofits and Community-Based Organizations](#)
 - [National Council for Behavioral Health](#) Resources and Tools for Addressing COVID-19
- **Apply to the United Way of NYC's COVID-19 Community Fund**
- **Reach out to local banks** with whom you have established relationships regarding potential grant funding and loan opportunities
- **Monitor New York City Community Develop Financial Institutions** for low cost loans focused on recovery

Questions or comments? Send them to the NYC COVID-19 Resource Center at COVIDProviderSupport@cityhall.nyc.gov.